Capability Statement

AJACE — FOR ROBUST IT SOLUTIONS

Core Competencies:

AJACE, Inc. delivers end-to-end IT services, including AI appliance development, project management, staff augmentation, application development, and website modernization, designed to support government and commercial clients operating in secure, regulated, and mission-critical environments.

- IT Staff Augmentation for Federal, State, and Local Government
- Managed IT and Help Desk Services (Tier 1–3, remote and on-site)
- Data Analytics, AI, and Automation Solutions
- Infrastructure and cloud-enabled IT support through experienced technical staff
- Secure IT operations support aligned with client security and compliance requirements

Past Performance:

AJACE has successfully supported federal, state, local, and commercial clients in complex IT programs that require reliability, compliance, and operational continuity.

- **Howard County Public School System (HCPSS)** – Enterprise IT services supporting large public-sector systems and operational continuity
- **Maryland Department of Human Services (MD DHS)** – IT modernization and systems support in a complex state environment
- **Fannie Mae** – IT support within a regulated financial services environment
- **Commercial Clients** (e.g., Walmart) – Large-scale IT support and staffing services emphasizing reliability and scalability
- **Grambling State University -** Deployed EchoMind, a secure, on-premises AI solution that provided real-time voice transcription, intelligent document analysis, and context-aware question answering within the university's controlled environment**.**

Public-Sector Focus

AJACE specializes in supporting public-sector clients operating in regulated, mission-critical environments where reliability, security, and compliance are essential.

- Deep experience supporting federal, state, and local government agencies
- Familiarity with procurement, security, and compliance requirements across civilian agencies
- Proven ability to integrate staff into existing client environments with minimal disruption

Differentiators:

AJACE distinguishes itself through disciplined quality management, proven public-sector delivery, and flexible engagement models that reduce risk and accelerate mission outcomes.

- ISO 9001:2015–certified Quality Management System ensuring disciplined, auditable delivery
- Proven experience supporting regulated, mission-critical environments
- Rapid access to cleared and non-cleared IT professionals
- Flexible staffing and delivery models that scale with program needs
- Practical, secure AI adoption focused on operational outcomes, not experimentation

Company Data:

- **Legal Name:** AJACE, Inc.
- **Year Established:** 2005
- **Headquarters:** Chantilly, Virginia
- **Contract Vehicle:** GSA Schedule Holder
- **CAGE Code:** 8QCD4
- **DUNS:** 006390230
- **UEI:** UUDDBX1QY837
- **Primary NAICS:** 541511, 541512, 541513, 541519, 518210, 519190, 611430,541611, 541612, 541618

Certifications and Awards:

- SBA 8(a)
- SWaM
- MBE
- ISO 9001:2015
- INC 5000
- FAST 100 Asian American Business
- Top 100 MBEs
- INC Regionals – Mid-Atlantic 2025